# How We're Different



There are hundreds of eDiscovery service providers and dozens of software platforms.

Here is what you should expect when working with our team.

How We're Different	Why it Matters to You
Practicing litigators.	<ul> <li>We understand what you do with an eDiscovery work product and the unique economic and relationship dynamics between counsel and clients.</li> <li>We can act as eDiscovery counsel if necessary.</li> </ul>
Predictable pricing.	<ul> <li>No user fees, burst fees, revenue commitments, or per GB pricing for processing and productions.</li> <li>Save 20-30% compared to traditional vendor pricing over the lifetime of a matter.</li> </ul>
Proactive solutions.	<ul> <li>Dedicated account team that builds long-term relationships.</li> <li>Consultative conversations addressing defensibility, budget, and deadline management.</li> </ul>

### Delivery.

We respond promptly, providing context and detail.

We deliver results, not excuses.

We deliver a premium experience.

## Commitment.

We enjoy the peaks and expect the valleys.

Success is rented; rent is due daily.



### Sincerity.

Our culture and reputation depend on words matching actions.

We are firm, fair, and friendly.

### Adaptability.

We maintain a healthy tension between process and innovation.

Your comfort zone will kill you.